

**JINNAMWAR SACHIN**

**Mobile No: 9908290271**

**Email:sachin.jinnamwar@gmail.com**

**Career Objective:**

To have a challenging career and to associate with an organization that can utilize my skills, ability, and knowledge, and provide me an opportunity for professional growth and satisfaction

**Professional experience**

**Company Name:** Finacct solutions

**Experience:** Jan 2022-Present

**Designation:** Business Development Lead

Responsible for generating leads from LinkedIn

Responsible for handling LinkedIn Sales Navigator operations

Hands-on experience of running email campaign on MailChimp automation tool

Responsible for Increasing the prospect Database

Responsible for handling company LinkedIn page and analyzing insights of the company page

**Company Name: arthdesignbuild**

**Experience: March 2020- March 2021**

Designation: Digital Marketing Manager

Successfully handling all Marketing and sales operations

Responsible for creating the quality database and running Email Campaigns

Responsible for creating Industry reports

Handling Target audience research and understanding market pulse

Responsible for handling LinkedIn company page and generating leads from Linkedin

**Company Name: eLogic Tech Solutions**

**Experience: March 19, 2018- Feb 2020**

**Designation: Senior Market Research Analyst**

* + Analyzing Industry Forecast Reports
  + Planning Marketing Campaign
  + Sourcing companies and contacts through research on the internet
  + Updating data in ZOHO
  + Sending emails to the prospects on LinkedIn
  + Making connections on LinkedIn and writing Posts on social media
  + Preparing Email Templates
  + Responsible for marketing and sales operations
  + Analyzing industry market reports every Quarter
  + Responsible for souring data in architect engineering construction
  + Supporting the sales team with proper market updates and quality data
  + Responsible for handling all sales and market-related documents

**Company name: Accenture**

**Experience: April 3 2017-January 2018**

**Designation: New Business Associate**

**Client name: Google**

**Key Responsibilities:**

Working on Google’s Youtube process

Responsible for monetizing and demonetizing youtube videos

Responsible for controlling Ads on the google youtube network

**Company name: Purpletalk**

**Experience: November 4 2015-March 14 2017  
  
 Designation: Market research analyst**Key responsibilities

* Sourcing companies and contacts through research on the internet
* Reaching out to the companies through emails
* Following up the clients
* Sending InMails to the prospects on LinkedIn

**Academic Qualifications:**

* MBA-Marketing (2012-2014) from Millennium school of business Bharathiar university with 61%
* B.Tech(CSE)(2008-2012) from GURUNANAK ENGINEERING COLLEGE Affiliated to JNTUH, Hyderabad with 56.9%
* Intermediate (M.P.C) (2006-2008) from Narayana Junior college, Hyderabad with 76.05%

SSC (2005 - 2006) from Vishwashanti high school, Hyderabad with 81.4

**Personal Profile:**

Name                          :      J.sachin

Date of birth              :     18-07-1991

Marital Status           :     Married